

THE ENCORE

Glenwood Management is in the final stages of leasing The Encore, a 48-story luxury rental development in Manhattan's Lincoln Square neighborhood. Located at 175 West 60th Street, the 258-unit property features spacious studio, one- and two-bedroom homes with nine-foot ceilings and an indoor rooftop pool with sweeping views of Central Park, the Hudson River, the Manhattan skyline and beyond.

The residents' lounge, fitness center and children's playroom are already open, with the rooftop pool scheduled to open later this month. Residents already share 24-hour white-glove doorman service, along with glass-enclosed lobby areas designed by John Saladino. The third-floor lounge has three sections, with a lending library with a fireplace and seating area, a lounge with a kitchen and serving area for private parties, and a game area. Services include wireless high-speed internet access throughout the building, dry cleaning valet and maid service.

Designed by Stephen B. Jacobs Group, The Encore features apartments with sustainable bamboo flooring; floor-to-ceiling windows; full-sized vented washer/dryers and abundant closet space. The open-concept chef's kitchens are outfitted with Italian white-glass cabinetry by Scavolini, Jet Mist Granite countertops with mosaic tile backsplashes and GE Café Series Energy Star appliances, including a five-burner gas range stove with double ovens and counter-depth, glass-clad refrigerators, Insinkerator garbage disposals and instant hot-water appliances. With a building-wide water filtration system, eco-friendly materials and appliances, the Encore is designated for LEED certification.

"Potential customers recognize immediately that the quality of the finishes in each apartment is well above what you find in most rental buildings, from the appliances in the kitchens to the marble bathrooms to the floor-to-ceiling windows, which provide beautiful views of the city and the Hudson River," said Nancy Albertson, director of leasing for The Encore. "We attract a mix of people, many of whom are new to New York City, and want to test the waters in a quality home in a great location here. They understand that the prices to buy something on this level this can be astronomical — but they still want the quality, so they choose



ABOVE: *The Encore.*

OPPOSITE: *No2 Opus Place.*

to rent from us. Some of our renters are already from this area, and move from Glenwood property to Glenwood property, also testing where they want to live. Even longtime condo owners in the city have sold their properties to rent here, simply because they know they find the quality they are looking for, with great views of the river, the park, and even La Guardia Airport from their apartments and from the spectacular rooftop pool and whirlpool spa. The open-air furnished terrace on the roof I am sure will be popular with everyone in the building when it opens this spring."

Glenwood Management is one of New York City's largest owners and builders of luxury rental apartments. The Encore's on-site leasing office is located at 175 West 60th Street, with current pricing ranging from \$3,500 to \$9,200 per month for studio, one- and two-bedroom floor plans. For more information about available rental units, call 888-304-7222 or visit encoreapartments.nyc.

NO2 OPUS PLACE

Located at 98 14th Street in Midtown Atlanta, Opus Place is a 4.5-acre mixed-use development, designed by Pritzker Prize-winning architect Richard Meier, which will feature a cultural and commercial pavilion as well as 80,000 square feet of upscale retail space. No2 Opus Place is the development's residential centerpiece. At about 690 feet in height, the 53-story tower, designed by Perkins + Will, will be the tallest all-residential building in Atlanta, the sixth-tallest overall, and the first large-scale development to take place in the city since the Great Recession. In all, No2 will offer 232 homes, priced between \$700,000 and \$10 million, more than 45,000 square feet of amenity space to be programmed and coordinated by a full-time lifestyle curator, and four corner duplex penthouses. Interiors will be designed by Alexandra Champalimaud & Associates.

The building is in line for LEED Gold certification, and is expected to be the first residential building in Atlanta to receive that status. Additionally, No2 is expected to be the first residential building in the country to receive gold status from the International Well Building Institute, a building standard normally reserved for commercial buildings. No2 will have two indoor pools (a lap pool on one side and a large resort-style pool on the other), with a fitness center and facilities for yoga, Pilates and a spinning room, plenty of outdoor